New Paradigms in On-line Declarative Data Collection

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Do we still need declarative data?



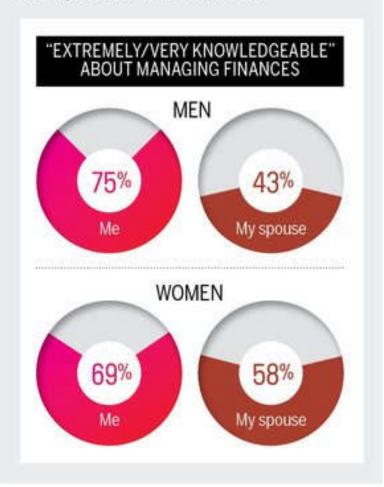
Yes, we do!

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7 Ways to Stop Fighting About Money and Grow Richer, Together by Cybele Weisser and Kerri Anne Renzulli. June 1, 2014. TIME

WHO'S SMARTER ABOUT MONEY?

We give ourselves high marks, but lower ones to our spouses. Husbands are apt to be more critical.



But watch out...!



What barriers?

What barriers? "Don't even ask!"

Plunging response rates to household surveys worry policymakers. The Economist. May 24th 2018. THE ECONOMIST



Why declarative data collection is so difficult?

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TWO MAIN REASONS

Barrier #1:

Barrier #1: Traditional model

of Respondent-Researcher Relationship

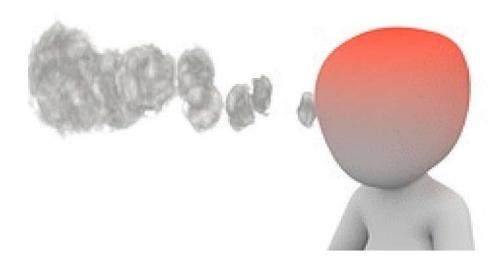
Barrier #1:

Traditional model of Respondent-Researcher Relationship



Barrier #1: Traditional model of Respondent-Researcher Relationship

Respondents **DO NOT WANT** to be respondents anymore!



Barrier #2:

Barrier #2: Old paradigms in on-line research techniques

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On-line research techniques are **NOT NATIVELY ON-LINE**.
They simply **MIMIC OFF-LINE** techniques.

What could we do?

What could we do? We could look for...

NEW MODELS & PARADIGMS

NEW MODEL of Respondent-Researcher Relationship

NEW MODEL of Respondent-Researcher Relationship

Assumptions:

- long-term relationship with respondents
- conversation not interrogation
- maximizing respondent-experience
- interaction based on equivalent information exchange



How to achieve it?

How to achieve it? Let's start with providing...



Feedback

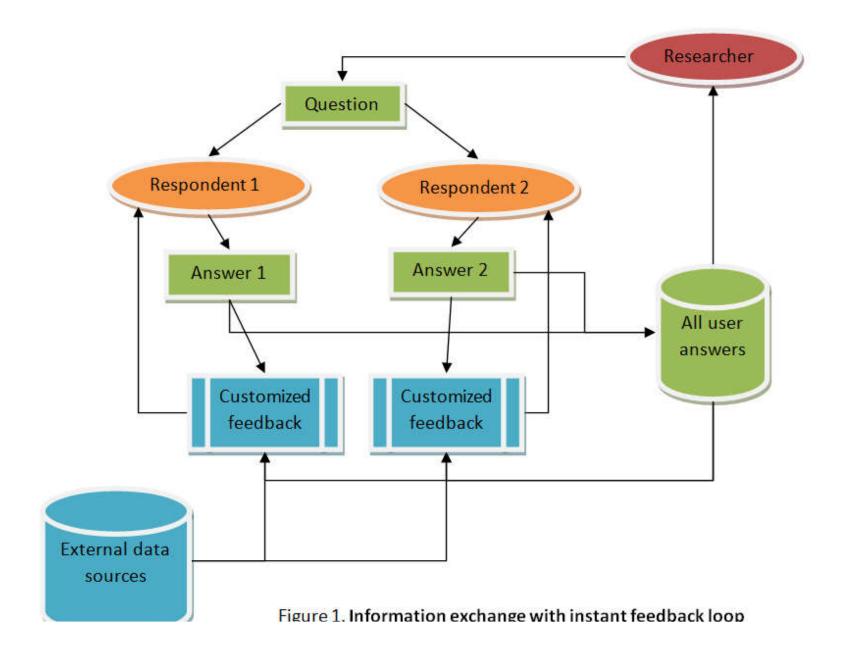
What can be used for data-driven feedback?



The role of INSTANT FEEDBACK



The role of INSTANT FEEDBACK LOOP



Possible applications of INSTANT FEEDBACK

Possible applications of INSTANT FEEDBACK

What about **Salary Surveys**?

Pay type

Annual Salary

This Is Not My Job

Additional Compensation

Hourly Rate

Base hourly rate

Bonus



Your Total Pa

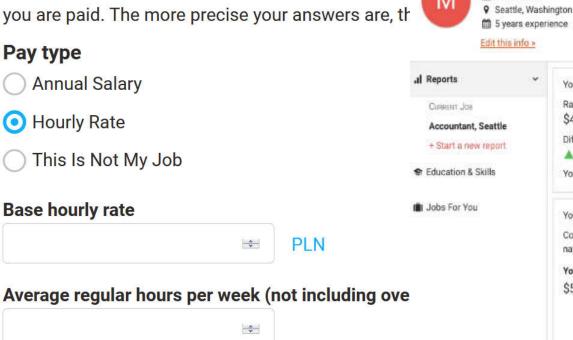
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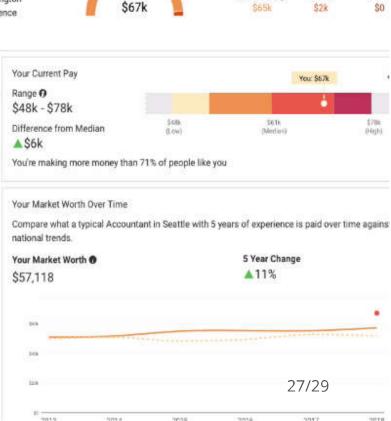
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To accurately assess your value in the marketplace you are paid. The more precise your answers are, th



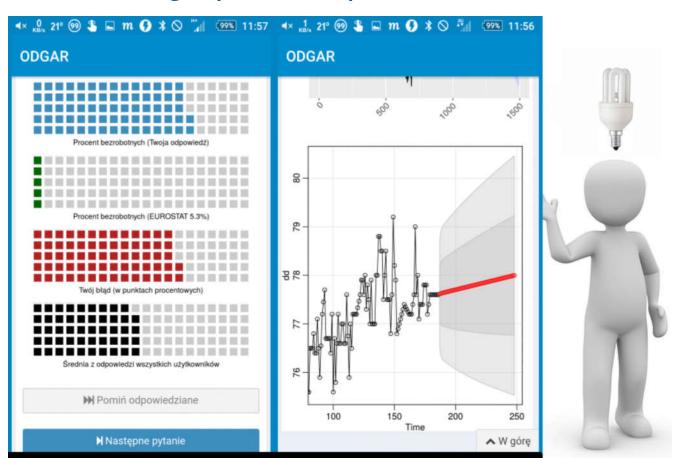
melissa.young

Accountant



Research & Development

- ODGAR.net project
- experimenting with prototypes
- population-based full-factorial on-line experiment
- seeking R&D founding & partnerships



Thank you!



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